



Our Members, Our Focus®

The EIM Insurance Advisory Committee (IAC) is available to respond to specific questions and assignments from EIM's Board and to reflect input to the Board from the EIM Member Risk Managers (you and your companies). The IAC meets quarterly.

The following is a summary of discussion items from the second quarter IAC meeting held on June 4, 2019.

- EIM Policyholders' Surplus grew to \$1.205 billion through April 30, 2019. A.M. Best reaffirmed EIM's A rating.
- With a current membership count of 151, EIM's membership retention is at 99%.
- New business opportunities include 3 GL submissions, 1 D&O submission; 8 Property submissions and 5 Cyber submissions.
- EIM has 63 GL policies with multi-year endorsements.
- The results from the Risk Managers Information Meeting survey were favorable in all categories.
- The IAC Task Force Committees discussed the following topics:
  - Cyber Liability – the cyber insurance market continues to grow and mature with increasing claims and related loss experience. Report on DGI drones states they may contain components that can compromise your data and share your information with external entities, including other nation-states. The percentage of drones made by DGI in the U.S. are 80%.
  - Pollution – Regulations have been shifted down to the state level to establish their own pollution control programs based on federal environmental law requirements. A bill is being set up to limit the use of PFAS contained in firefighting foams and to set up a clear disposal mechanism for the materials.
  - Emerging Risk – Bots and Artificial Intelligence are steadily becoming an integral part of enterprise operations. AI spending in the insurance industry in the U.S. has increased 83.3% in 2018 to approximately \$260m today. Bots and AI are rapidly

becoming an integral part of enterprise operations allowing machines to sense, comprehend, act and learn.

- A TRIPRA task force was created to analyze impact of upcoming expiration in December 2020.

The next IAC meeting is September 20, 2019 in Cape Elizabeth, Maine. Please contact any IAC Member for input you may have or any topics you would like the IAC to consider in conjunction with the EIM Board and/or management. IAC Members are available to discuss and answer any questions you may have regarding the activities of the IAC and EIM.

Thank you for your continued support of EIM.

If you have any questions or comments, please contact any one of the IAC Committee Members.

#### IAC COMMITTEE MEMBERS

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